

## Message Text

UNCLASSIFIED

PAGE 01 SAPPOR 00056 010240Z  
ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W  
-----010430Z 015659 /13

R 010200Z JUN 77  
FM AMCONSUL SAPPORO  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 447  
AMEMBASSY TOKYO

UNCLAS SAPPORO 0056

E.O. 11652: N/A  
TAGS: BTIO, JA  
SUBJECT: PRIVATE TRADE OPPORTUNITY -- SPECIAL HANDLING

1. 588/05/P0011
2. 053177
3. L. FARRAR
4. 588 JAPAN
5. ID
- 6A. REPLY TO--
- 6B. MR. MASANAO HARIU, IMPORT SECTION
- 6C. HOKKAI JIDOSHA KOGYO K.K., 1, HIGASHI 4-CHOME, OHDORI, CHUO-KU, SAPPORO 060, JAPAN
7. CABLE: FORD HOKO SAPPORO TELEX: 0932-819
8. --
9. 104-11 9A. DIRECT SALE AND EXCLUSIVE DISTRIBUTORSHIP
10. DESCRIPTION: 0000000-0030, ROOF-MOUNTED SKI CARRIER FOR AUTOMOBILES.

SHOULD BE ADJUSTABLE TO FIT ALL TYPES OF CARS, INCLUDING THOSE WITHOUT RAIN GUTTERS.

HJK, ESTABLISHED IN 1935, IS WHOLESALE OF IMPORTED AND DOMESTIC AUTO PARTS, ACCESSORIES, GARAGE EQUIPMENT, HAND TOOLS, AND GOLF COURSE EQUIPMENT. EMPLOYS 210. CAPITAL: \$600,000. SALES TURN-  
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OVER IN 1976: \$20 MILLION. HJK IS WELL REGARDED FIRM MAINTAINING GOOD RELATIONS WITH BANKS. IT HOPES TO RECEIVE PRODUCT LITERATURE, PRICE QUOTATIONS AND TERMS ASAP.

11. HJK RECEIVED NO LETTERS AS A RESULT OF PTO DATED 040877. IT PLANS TO MAKE A PURCHASING ORDER IMMEDIATELY TO BE READY FOR COMING SKI SEASON. WE BELIEVE THIS PTO HAS A VERY HIGH PROBABILITY

OF SUCCESS IF APPROPRIATE U.S. MANUFACTURER CAN BE LOCATED. WE  
THEREFORE SUGGEST THAT THIS PTO BE GIVEN SPECIAL HANDLING AS  
SUGGESTED IN A-6042 AND BE PRINTED IN COMMERCE AMERICA.  
FARRAR

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 01-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977SAPPOR00056  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770194-0389  
**Format:** TEL  
**From:** SAPPORO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t197706102/aaaadljn.tel  
**Line Count:** 66  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 3ee10773-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 12-Oct-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2000976  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY -- SPECIAL HANDLING  
**TAGS:** BTIO, JA  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/3ee10773-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009